



Salka Transport LLC

# SALKA TRANSPORT

## COMPANY PROFILE



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# Table of Content

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- About our Company
- Company History
- Logistics Services
- Fleet & Facility
- Business Core Strength
- Operation Hubs
- Client we Serve
- Contact Us



Salka Transport LLC

# About Our Company

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## Vision Statement

**To be the global leader in freight logistics and warehousing, delivering unparalleled solutions that empower businesses and transform supply chains.**

## Our Purpose

- To provide exceptional transportation and warehousing services that meet and exceed customer expectations.
- To foster innovation and drive technological advancements that optimize efficiency and reduce costs.
- To create a sustainable and ethical supply chain that benefits all stakeholders.

## Our Aspiration:

- To become the most trusted and sought-after provider of freight logistics and warehousing services worldwide.
- To be recognized as an industry leader in sustainability and ethical practices.
- To foster a culture of innovation and continuous improvement that drives our industry forward.
- To build a workforce that is passionate, skilled, and committed to our mission.



## Our Impact:

**Empowering Businesses:** We empower businesses of all sizes to grow and succeed by providing efficient and cost-effective logistics solutions.

**Transforming Supply Chains:** We drive innovation that transforms supply chains, making them more agile, efficient, and resilient.

**Connecting the World:** We facilitate global trade by connecting businesses with markets around the world, enabling economic growth and prosperity.

**Creating Value:** We create value for our customers, employees, shareholders, and the communities we serve through our commitment to excellence and innovation.



## Our Guiding Principles:



**Customer-Centric:** We place the needs of our customers at the heart of everything we do, striving to provide tailored solutions that meet their unique requirements.



**Excellence:** We relentlessly pursue excellence in all aspects of our operations, delivering high-quality services that set industry benchmarks.



**Innovation:** We embrace innovative technologies and methodologies to continuously improve our processes and enhance customer experiences.



**Collaboration:** We foster strong partnerships with carriers, vendors, and customers, working together to achieve shared goals and create a seamless supply chain.



**Sustainability:** We prioritize environmental stewardship and ethical practices throughout our operations, contributing to a sustainable future.





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# Company History

- Salka Transport Co. Established in 1993
- Salka takes long experience before that especially with Petroleum Companies and Contracted
- Now Salka Trans Co. has a contract with Greater Nile Petroleum Operation Co. for 22 years 2002 - 2024 (Freight Forwarding and Customs Clearance)
- We have a previous contracts with below companies
  - Petro Energy Co for 15 years 2014 - 2019 (Freight Forwarding) for all their Containers, Chemicals, Pipelines and Equipment and tools related to Petroleum Operations.
  - WNPOC Co. for (Freight Forwarding and Customs Clearance for 6 Years 2005 - 2011.)
  - Petrodar Operation Company for 13 years 2005 -2018 (Freight Forwarding and Customs Clearance. This contract with Petrodar includes agreement with DAR Petroleum for customs and clearance and transportation from Port Sudan to Paleuge and Adar.
  - We have signed contract with the United Nation Mission in Sudan (UNMIS) and also with the World Food Program (WFP) in the past.
  - We also have a contract with Rospoc the Red Sea Petroleum Operation Company in the past.
  - We signed Contract with Great Sahara Petro Operation Company in the past
  - We have signed a contract with Bashayer Pipeline Company (Freight Forwarding and Customs Clearance) in 2018 and up to now.
- We are able to perform the service overseas and freight forwarding and import & export because we have some offices abroad to do this job. We have some relation with ships and airlines agencies. We import & Export equipment and materials for the Petro-Energy and Petrodar Companies, we did the same Job to WNPOC from Sudan to upper dean in England and vice versa
- Salka has transported Rig Equipment from Tharjath to Eldinder, Block (8) and vice versa belong to WNPOC.
- Salka did the Operation of Customs and Clearance in Khartoum & Port Sudan for all the Petroleum Companies up to now.
- Salka has been awarded contract in the past by Kenana Sugar Company, Dan Foudio Petroleum Company.
- Salka has signed a contract with Star Oil Operation Company in Jan 2015, also we signed come contracts with Star different Chinese Firms. This firms are, CPTDC, CPECC, DUPEC, CREAT WALL, POWER, EZRA, SCHLUMBERGER, DAGIG, CHINA JIANGSU and UNIAFRO. These contractor to transport the firms items from port Sudan to Plough, Adar, Unity, in south Sudan Government. All this contract in 2015 up to now.



# Logistics Services



## Air Freight Services

We provide our customer with the quickest and secure way of shipping Time-Sensitive and High Value Cargo. We help our customer meet all the requirements by beating all the challenges such as documentation, customs procedures and providing the best possible rate. We offer all types of Air Freight Delivery such as Door to Door, Airport to Airport, Airport to Door and vice versa.



## Land Freight Services

We provide a standard service such as LTL (Less Than Truck Load, FTL (Full Truck Load), temperature controlled and highly secured shipping. We can be used as a last mile for your shipments arriving from Airport and Seaport to your Delivery location. We have a broad land network across Sudan, UAE and GCC (Gulf Cooperation Council) that can handle any oversized or sensitive shipments that can only be shipped through road services. This service offers our cheapest rate for any local and regional delivery.



## Sea Freight Services

We provide a cost-effective solution for both Less-Than-Container Load (LCL) and Full-Container Load (FCL) shipments. We are flexible to handle any types of containers and any break bulk goods, oversized freight and wheeled cargo. This service is the best option if your shipment is weighing more than 100kg or consisting of multiple cartons and is not time sensitive. You will get the cheaper price compared to air freight and is the most carbon-efficient solution.

# Logistics Services



## Warehousing Services

We provide inventory management, storage, pick and pack and order fulfilment. We can consolidate materials and goods pre-export to help you optimize the load. We have major hubs and partner hubs to different continents to help on the storage process. We provide temperature-controlled warehouses and freezer to accommodate your needs. We can store oversized and fragile shipment and we set standard to handle all your shipments with care. All the materials and goods are insured in our warehouse and is equipped with 24/7 security surveillance to make sure all your valued shipments are safe.



## Distribution Services

with our major and partner hub around the world, we can help you expand and easily distribute your shipments across the globe. With our professional team, we are confident that we will handle all your shipments with care, and we make sure that it will arrive to your customers on time and in excellent condition.



## Procurement Services

we offer professional and dedicated procurement team to source equipment and materials to meet all the customers requirements. We cover a range of engineering procurement that provides you the best quality, cost and delivery time. We make sure we evaluate and assess all suppliers, negotiate contract and conduct strict quality assurance and quality control that guarantees your project meets expectations.

# Logistics Services

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## Customs Services



we provide a wide variety of services to assist the customers in import and export customs clearances. With modernized customs laws and systems, we maintain the clearance of Sea, Air, and Land consignments more effectively. We provide them the best solution at the appropriate time. We make sure that the customer is well informed on customs guidance and the documents required.

## 24/7 Support Services



we offer a 24/7 support to our valued customer to make sure that we can assist them any time they needed regardless of time zone. We make sure that all the concerns will immediately be assigned to the concerns departments and provide you with constant update. We set escalation process to make sure your concerns will be handled based on urgency.

## System Automation Services



with our team of professional developer and programmer we will help automate the process suitable on your requirements this includes Inventory management, Order Processing and Shipment tracking. We can also provide you a customized design process workable specifically to your unique requirements.



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# Our Fleet & Facility



## Specifications of the Steamer Gela:

- **Payload:** 100 tons.
- **Machines type:** YANMAR machines are made in Japan, and the power is 65 horsepower.
- **Quantity:** Two machines.

The Sea Group machine contains: 2 pillars and 4 plumages

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- **Quantity:** Two machines.

The Sea Group machine contains: 2 pillars and 4 plumages

1. Sandal: - No. 140.

**The Payload** 450 tons.

2. Sandal: - No. 254

**The Payload** 200 Tons(150Inside the wards - 50 tons outside the roof Tons)

3. Sandal: - No. 313

**The Payload** 200 Tons(150 Inside the wards - 50 tons outside the roof Tons)

4. Sandal: - No. 24 Cwarta

**The Payload** 180 Tons

5. Sandal: - No. 54 Fuel( Petrol and diesel)

**The Payload** 90 Tons

## Workshops and Warehouses White Nile

1. **Om Dabaker** - The Total area is 30,000 square meters located on the main road
2. **Rabak** - The Total area is 10,000 square meters, and located on the main road
3. **Port Sudan** - The Total area is 42,000 square meters, and located on the main road
4. **Khartoum** - The Total area is 40,000 square meters, and located on the main road

## Workforce

- Administration team 50 employees
- Drivers Team, 50 employees





# Our Business Core Strength

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## We Embrace Continuous Improvement

We are committed to a lifelong learning that will help us to be competitive in this ever-changing world. We will always seek a long-term growth and success for our business future.

## We always seek Feedback from our Customers

We always value what our customer will say as this will help us to serve them better. Feedback guides improvement and can empower positive change in our business.

## We Innovate Logistics Technology

We adapt to the latest technology in logistics such as automation, integration, cloud-based platforms and real time supply chain visibility. We make sure that our system is updated with the current trend to provide our customers the best experience.

## We Deliver all Customer Requirements

We build a customer focused company culture that valued the performance, transparency, control, security, convenience and efficiency. Flexibility and adaptability to our customers concerns and requirements will lead us to our business success.

## We Highly Invest on Trainings and Development

We make sure that all our employees will keep learning to have a greater understanding on how to do their job effectively. We'll keep them satisfied and engage to do better quality work and to prepare them for future leadership and to keep our organization pointed towards the future.





# Our Process

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**At Salka Transport, we match unique solution to unique requirements. In this process we will guide you step by step to help seamlessly integrate with the new solutions.**

## **Step 1.**

Our Team will set a meeting with the customer to discuss all their requirements and to align a plan of action that's suits both parties.

## **Step 2.**

Our Operations Team will then set an SOP for Import/Export, Procurement, and Warehousing Solutions that is suitable to the customer requirements.

## **Step 3.**

Our IT Team will check if there is any system integration needed to automate the tracking of inventory, procurement and shipping schedules.

## **Step 4.**

Our Accounts department will send a weekly and monthly billing reports to keep the customer updated before the due date.

## **Step 5.**

We will provide a dedicated customer support to monitor all the customer shipment and to respond immediately to any inquiry

## **Step 6.**

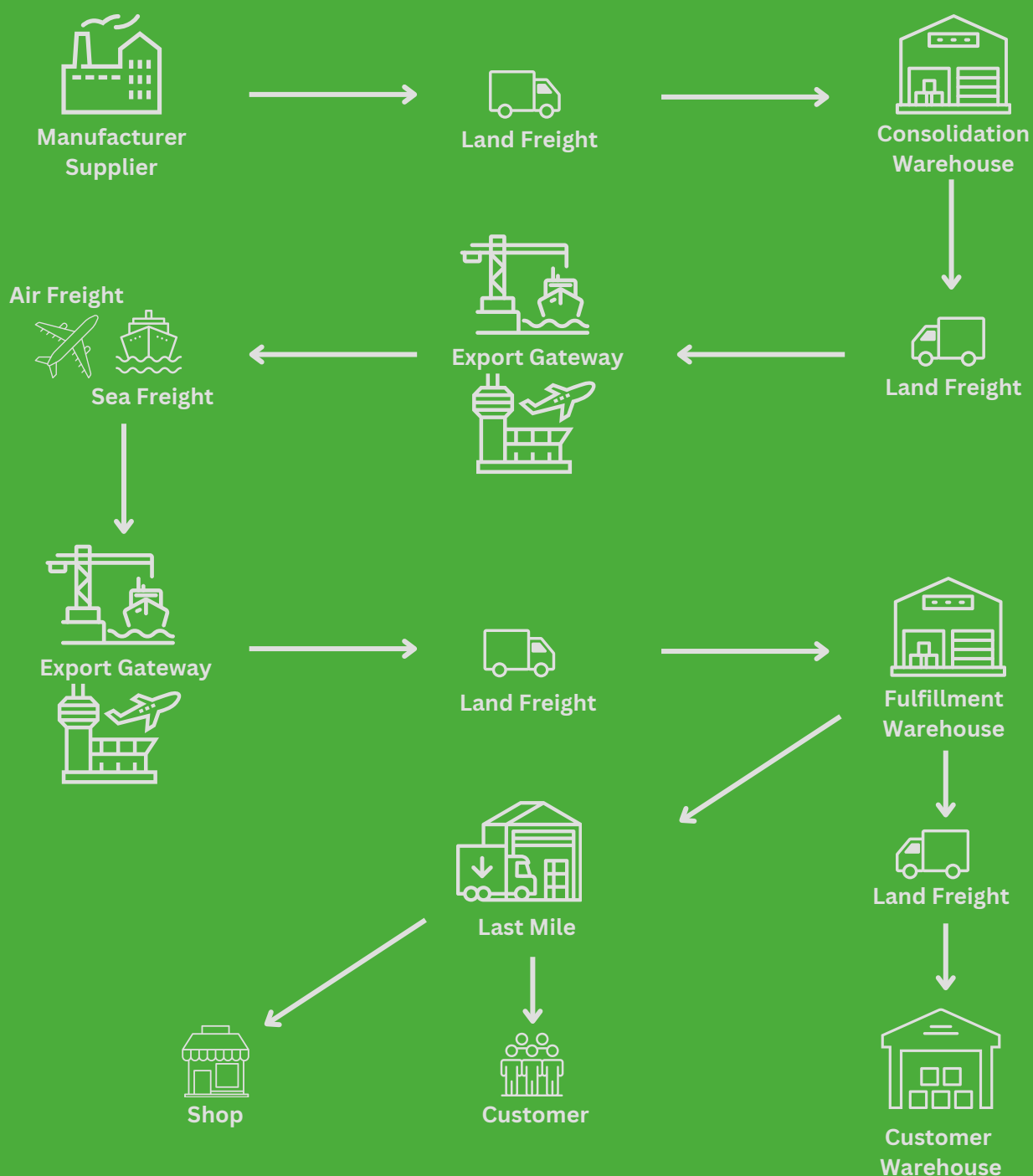
If all the procedures and reports are accepted by the customer, we will then proceed with handling all the customer order and inventory.

## **Step 7.**

We will keep gathering performance data to provide the customer insight on how we can improve the process to support them better.



# Operation Diagram







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# Operation Hubs

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At Salka Transport, we match unique solution to unique requirements. In this process we will guide you step by step to help seamlessly integrate with the new solutions.

## Major Hub

We have the control in all operation, manpower and inventory

- Sudan
- UAE
- USA
- UK
- China
- Saudi Arabia



## Partner Hub

We have a warehousing contract to provide the operation requirements

- Europe
- Hongkong
- Japan
- Philippines
- South Korea
- Bangladesh
- India
- Pakistan



# Client we Serve for Logistics Services



## **Business to Business (B2B)**

this are wholesaler and retailer. We handle the shipment from Manufacturer to the customer warehouses.



## **Business to Customer (B2C)**

this are commerce business from Retailer directly to Individual or End Users.



## **Manufacturers**

we handle the collection, consolidation and delivery of raw material to the warehouse production.



## **Corporate Organizations**

we handle a door to door service from manufacturer to the corporate organization.



## **HealthCare Company**

customers that requires temperature-controlled warehouse and Distribution



## **Food and Beverages Company**

customers that requires freezer, chiller for warehouse and Distribution



## **Electronics Company**

customers that requires special handling for DG items like lithium batteries.



## **Government Agencies**

we support critical shipments that require secure movement, risk analysis and import and export compliance.



# Thank You

We are delighted to offer our exceptional logistics services, meticulously designed to meet the unique requirements of your business. Our dedicated team leverages their expertise and unwavering commitment to deliver unparalleled transportation solutions, guaranteeing the timely and flawless arrival of your shipments. Your logistics needs are our top priority. We are available to discuss your specific requirements and provide a comprehensive proposal. Contact us now to schedule a consultation and embark on a partnership that will drive your business to new heights.

## Contact Information :



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